





Life in the Heartland Stakeholder Presentation

April 12, 2017

sherritt sherritt



# Agenda

<u>Mission</u>: Be a low-cost nickel producer creating sustainable prosperity for our employees, communities, and shareholders through:



### **Products**

• Nickel, Cobalt & Fertilizer



# **Operations**

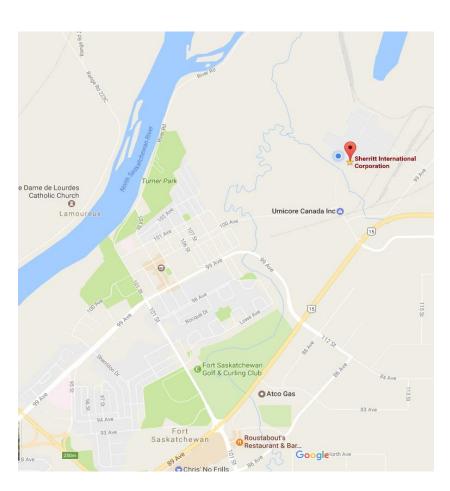
• The Process



# Approach

• Environmental, Community, & Economic

# Location





#### **Products**







#### Nickel

- Stainless Steel
- Alloys
- Chemicals

#### Cobalt

- Metallurgical alloys
- Magnetic alloys
- Chemicals

#### **Fertilizer**

- Made as a byproduct of Sherritt's nickel process
- Help support a growing population globally

## Products – key to environmental innovation

#### Renewable energy is a huge opportunity—with or without Donald Trump

The U.S. president is moving to roll back climate-change related regulations, but clean tech is an international growth area for ambitious Canadian firms

Mar 31, 2017 Dan Woynillowicz and Merran Smith









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"We are witnessing a transformation of global power markets led by renewables."

Those were the words of Fatih Birol, executive director of the International Energy Agency-an institution often noted for its conservative tendencies when it comes to renewable energy.

The global clean energy transition has taken hold. Hundreds of billions of dollars flow into new clean energy projects every year, pushing renewables toward increasing dominance over fossil fuels in various markets.

Since 2012, the world has brought more renewable than fossil power online each year-and that trend continued in 2016. Overall, the amount of new renewable power capacity installed in 2016 came in just shy of the record set in 2015, with 150 GW installed. To put that in context, last year alone the world added more clean power capacity than we have in all of Canada today, from all sources.

This momentum now appears irreversible, as a confluence of economic,







### **Operations: The Process**

Earth and Rock (ore)are mined and processed



Material comes to the site by ship and rail



The material is dissolved into a solution



### **Fort Saskatchewan Activities**

Ammonium sulphate fertilizer is produced



Nickel is recovered



Cobalt is recovered

Chemical process is used to create products







Fertilizer, Nickel and Cobalt are sold to various markets across the world

\*\* Nickel and cobalt are sold to global customers excluding U.S

# Approach



### Environment

- Efficient process also makes fertilizer
- Zinc and copper by-products sold to other metals refineries
- Energy, chemicals reused as feasible
- Active member with Fort Air Partnership
- Gaseous emissions reduced significantly since 1994

### **Approach**



# Community

- Long-term operation: 3<sup>rd</sup> and 4<sup>th</sup> generation employees
- Partnership with local community
- Actively involved with NRCAER; share best practices in emergency response
- Undergo annual emergency training and large simulations every 5 years

# **Approach**



#### Economic

- Economic diversification
- Research and innovation; global leader selling Alberta technology around the world
- Cost control to survive business cycles
- Local employment and procurement
- Over \$100M in local wages
- About \$100M in local goods, services

### **Summary**



#### **Products**

- Economic diversification
- Environmentally sustainable end products



#### **Operations**

- Energy-efficient chemical process
- Focus on by-products rather than waste
- Always looking to innovate and improve



#### **Environmental, Community, and Economic**

- All 3 important factors to ensure a sustainable business that is celebrating 90 years this year
- Local innovation hub; global licensees; patents
- Increasing production while reducing environmental impact

### **Questions/Comments?**



# Visit us at our booth!

- Lyle Trytten, Director Sustainability and Regulatory Affairs
- Email sustainability@sherrittmetals.com